

## LANKHORST ROPES

### WireCo WorldGroup Acquires the assets of Netherlands Based Endenburg B.V. Maritime departments merge to create industry-leading team

WireCo WorldGroup Inc. (WireCo), the world's leading producer and marketer of specialty steel wire ropes and high performance synthetic ropes, announced that WireCo has acquired the majority of the assets of Endenburg B.V. (Gouda), a Netherlands based company. As part of the agreement, Endenburg's maritime team will continue from Lankhorst Ropes, WireCo's WorldGroup maritime division in Dordrecht.

Founded in 1855, Endenburg has been a trusted name in the shipping, towing, construction and transport industry. Headquartered in Gouda, Netherlands, Endenburg supplies high quality hoisting and lifting gear including steel wire ropes, shackles and high performance synthetic ropes.

"We are excited to welcome the Endenburg maritime sales team into the WireCo family," said Mr. Wilco Stroet, WireCo Senior Vice President of oil, gas and maritime. "Having a team of Marcel van der Molen, Pedro de Jager, and Edwin de Groot join us at Lankhorst Ropes Maritime will improve our capacity for confectioning products and continue our goal of hiring the world's best professionals to support our customers."

- Key points to this announcement:**
- Endenburg's current maritime, offshore and heavy lifting departments will continue from the Lankhorst Ropes location in Dordrecht.



**Towing**



**Heavy lifting**

- Mr. Marcel van der Molen with profound knowledge of the markets for steel wire ropes and synthetic ropes, will be joining the Lankhorst Ropes team as the Sales Manager Heavy Lifting. A fast growing market for synthetic lifting solutions.
- Mr. Pedro de Jager, an expert in high performance synthetic ropes, will be based in Dordrecht, providing support for global customers.
- With his experience in shipping, towing, construction and transport industry, Edwin de Groot strengthens the maritime sales team based in Dordrecht.
- The Lankhorst Ropes Dordrecht location will have sufficient capacity to store and confection all the products for the existing Lankhorst Ropes customers and those that come from Endenburg.
- The Gouda location will be reorganized into the WireCo Crane Center and will service Casar and Oliveira crane rope distributors and OEM's
- The Endenburg customers in the field of maritime, offshore and heavy lifting, will continue to be serviced under the Lankhorst Ropes brand, starting today.

**Key Contacts in Dordrecht:**

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Mr. Michel de Waard	-	078 611 77 55	-	mdw@lankhorstropes.com
Mr. Arie Boon	-	078 611 77 10	-	ab@lankhorstropes.com
Mr. Marcel van der Molen	-	078 611 77 32	-	mm@lankhorstropes.com
Mr. Edwin de Groot	-	078 611 77 37	-	eg@lankhorstropes.com
Mr. Pedro de Jager	-	078 611 77 31	-	pj@lankhorstropes.com

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## LANKHORST ENGINEERED PRODUCTS

### Lankhorst Mouldings Offshore Department

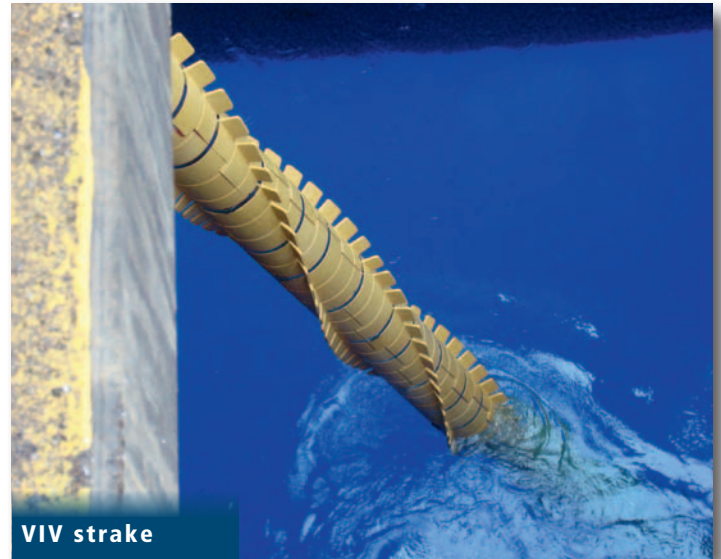
Drilling contractors must deal with the challenges of operating in deepwater and often hostile weather conditions. They require products and technical solutions that can deal with impact and withstand any tide.



VIV strake

Lankhorst Mouldings serves the oil and gas industry with a wide range of standard and custom-moulded subsea pipeline and cable ancillaries, such as:

- VIV suppression strakes and fairings
- UraGUARD impact and crossing protection
- Bend restrictors
- Piggy-back clamps
- Subsurface buoyancy modules
- Drilling riser protection elements



VIV strake

- Anode tapers
- Field-joint infill sheets

For these products and other products, Lankhorst Mouldings uses its unique capabilities of manufacturing thick-walled injection moulded products,

extruded sheet and thermoset PU casting, from various new and recycled Polyethylene (PE), Polypropylene (PP) and Polyurethane materials (PU).

For more information visit [www.lm-offshore.com](http://www.lm-offshore.com)

## LANKHORST EURONETE PORTUGAL

### Knotless Netting Loom

For a long time, knotless netting machines were not available for the European market. Only the well known Rachel machines (knitting) are used in Europe.

Mr. José Gramaxo achieved to have the very first machine in Europe which is very unique. Also because this machine has a few options that can be seen as new developments which makes this one the most modern machine of its kind in the world.

The machine weighs around 40tons and cannot be compared with our normal looms. Also the mechanical part and working method of the machine is completely different. It is not working with a weft and a warp, but it works more or less like a braiding machine. Only then with 200 braiding machines working together! The market to be served can range from divers to fishing, decoration and safety.

Because of the very special properties this netting can be used for lower drag, better fish quality, higher abrasion resistance, higher sinking speed, less abrasion points in certain applications and where high strength is needed because there is almost no loss in the crossing points.

Already in 2012 we orientated on how the machine works and what we needed to make this project a success. We visited several factories to analyze the working methods, materials, and end products. However, none of them had a machine we wanted. That made this mission unique and we can now say that it has been accomplished. Antonio Ribeiro, Nuno Martins, Mauricio Beleza and Ben

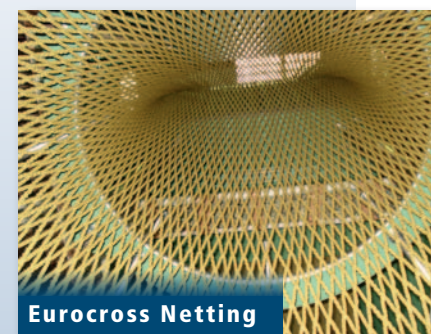


#### EUROCROSS TEAM

1. Mr. Okubo
2. Sónia Teixeira
3. Mr. Susiku
4. Mr. Sato
5. Mr. Kato
6. Mauricio Beleza
7. Joana Barros
8. Mr. Uno
9. Elisa Santos
10. Mr. Takagi
11. Márcia Ribeiro
12. Nuno Martins
13. Ben Wensink
14. Antonio Ferreira

Wensink were in Japan for training and made the first trials on the machine. Think we can say, running the machine the first time was the most exciting weeks ever.

The erection of the machine took 1.5 months. The team that worked on this machine from the very first beginning you see on the picture below.



Eurocross Netting



# LANKHORST EURONETE PORTUGAL

## Tuna netting

Over the years the tuna market has been one of the most successful markets for our fishing division. Lankhorst Euronete Portugal, S.A. is present in this market with three steel wire ropes brands, OLIVEIRA, EURONETE and CAMESA and one netting brand, Le DREZEN.

Our steel wire ropes are sold all over the world and we trust we have more than 60% of market share of all wire ropes sold in tuna. With the support of our

on their new vessel, PLAYA DE RIS, in the first week of June. And based on our experience during the production of this net, we are very confident that it will



Euronete tuna netting

team in France, we were recently able to sell our first Euronete tuna netting - 100% built in Portugal and with 100% French design. We have an old and successful history in designing and selling tuna netting in France, and recently we were requested to expand this knowledge into Spain, a country with more than 85 tuna purse seiners where at present 7 new vessels are being built.

Based on the good relationship we keep in PEVASA, the chance was given us to test the netting

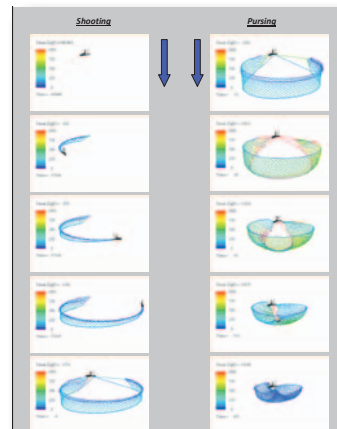


Shipment of Euronete tuna netting

be 'state of art' and, hopefully, the first of many to be built. We differentiate from competition with innovation. Starting from the floating line (synthetic rope) with a kink free construction, passing from a special netting design, its knot stability and very specific lacing system; we are confident about the success. Also not to be underestimated is the fact that we use the best spun dyed yarn in the market to achieve our quality netting. We have a vertical integration by producing twine, netting and building it in-house.

The market is anxious to see the results, as do we; loyal Spanish customers watch the first results in order to work with us in the future. Our limit is the world and who knows tomorrow we also

sell overseas, in areas where only Asiatic producers have exclusive selling. This is a typical case for synergies. Our success in wire ropes will open field to sell Euronete's high quality tuna netting.



Sequence of simulation of purse seine



### Tuna Net Team

1. Manuel Grulha
2. Fátima Barros
3. Emilia Millan
4. Eugenio Paredes

5. Edgar Martin
6. Cyrille le Roux
7. Amélia Teixeira
8. Andreia Fonseca
9. Nuno Cunha

10. Mariana Lopes
11. Jose Dominguez
12. Francisco Ferreira
13. Eva Sousa
14. Conceição Marques



## PURE COMPOSITES DIVISION

### Sochi 2014: Canadian ice hockey teams win gold medals on PURE®!

Although it has been a while, last February we were able to enjoy great top sport from Sochi at the Olympic Winter Games. And at the same time a success for PURE® products because two gold medals were a.o. made possible through PURE® material.

Since winter 2013 Reebok chooses to process PURE® material in the soles of their top range ice hockey skates. All in all this saves a few grams per skate whereas the performance per skate

improves. Both the women's and the men's teams from Canada won gold in Sochi whilst many a player from those teams performed on Reebok skates with PURE® material in the soles.



Reebok skates with PURE® material in the soles

## EXHIBITIONS 2014

### LANKHORST ROPES

- 16 – 20 June ITS Hamburg (DEU)
- 9 – 12 September SMM Hamburg (DEU)
- 17 – 18 September IMPA London (UK)
- 28 – 29 October Offshore Energy Amsterdam (NL)
- 28 – 30 October Seatrade Middle East Maritime Dubai (UAE)
- 3 – 6 November ADIPEC Abu Dhabi (UAE)
- 3 – 5 December International Workboat Show New Orleans (USA)
- 2 – 5 December OSEA Singapore

### LANKHORST ENGINEERED PRODUCTS

- 11 – 13 September Ankiros Istanbul (TUR)
- 15 – 18 September Rio Oil & Gas Rio de Janeiro (BRA)
- 23 – 26 September Innotrans Berlin (DEU)
- 24 – 25 September Kunststoffen Veldhoven (NL)
- 14 – 16 October DOT Aberdeen (UK)
- 21 – 25 October EuroBlech Hannover (DEU)
- 3 – 6 November ADIPEC Abu Dhabi (UAE)
- 11 – 13 November Metalform / Fabtech Atlanta (USA)
- 2 – 5 December OSEA Singapore

### LANKHORST EURONETE PORTUGAL

- 19 – 22 August Norfishing 2014 (NO)
- 25 – 27 September Icelandic Fisheries Exhibition (Iceland)
- 22 – 25 October Aqua Sur Puerto Montt (Chile)



Lankhorst Ropes at Maritime Industry Gorinchem 2014

## FROM THE EDITORS

The next edition of Lankhorst Euronete News will be published in November 2014.

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